

# LEADERSHIP EXCELLENCE PROGRAM

For team managers with up to 200 staff

Become a confident, more effective  
leader in six months



ENQUIRIES

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# THE TOP 3 PROBLEMS LEADERS EXPERIENCE (AND WHY)

**Not every leader is prepared for leadership.**

In fact, most of the leaders we work with have never received any formal leadership training. They haven't been trained how to manage a team, let alone lead a team. And they are often being asked to take charge in already challenging circumstances. Whenever we talk to leaders, we find them struggling with one or more of these problems...

## Low Confidence

If you're constantly busy, it can feel like you're out of control. Stress and overwhelm erode your confidence and you begin to doubt yourself.

How are you expected to feel confident leading others when you don't have confidence in yourself...?

## Low Productivity

When your team is underperforming, results suffer and morale plummets. Good people leave, while bad people stick around making the workplace toxic.

How can you deliver results when your team won't do their job properly, regularly miss deadlines, and consistently miss their targets...?

## Low Engagement

Mistrust and a lack of accountability have people watching their backs, covering their tracks, or simply checking out and going through the motions.

How do you succeed in an organisation where people are disengaged and demotivated...?

Under these circumstances, it's impossible for leaders to meet their own strategic goals. They are constantly caught up in urgent operational emergencies, leaving them unable to fulfill their responsibilities, and constantly playing catch-up with their actual work. Which leads to increased stress, reduced efficiency, missed deadlines and a damaged brand.

**Our solution is a simple three step process**



Leadership is a skill. Anyone can learn how to become a confident, more effective leader...



# 3 STEPS TO LEADERSHIP EXCELLENCE

Performance Advisory Group have identified and codified the optimal approach to becoming a confident, more effective leader.

When you follow these steps, you'll be confident about making an impact, highly valued by your team, and trusted and respected within your business...

## STEP 1 LEAD YOURSELF

The first step is to address the problem of **low confidence** by becoming a confident self-leader.

*You cannot grow others unless you grow yourself*

## STEP 2 LEAD YOUR TEAM

Next, we transform **low productivity** into a happy, high-performing, and goal-driven team that gets results.

*A coaching leader is the leader of the future*

## STEP 3 LEAD OTHER LEADERS

Finally, we address **low engagement** by developing leaders towards a more engaged and inspired business.

*Business is about relationships. How well you build them determines how well they build you*

The world is crying out for good leaders. Are you willing to step up...?



# WHAT TO EXPECT FROM THE LEADERSHIP EXCELLENCE PROGRAM

Learn strategies, tactics and best practices that rapidly expand your leadership capability.

Our signature leadership development curriculum was created specifically for team managers with up to 200 staff, and provides both theoretical and practical knowledge for participants to confidently lead staff and create a positive leadership culture within their teams.



## LEAD YOURSELF

### TRANSFORM YOUR PERSONAL PERFORMANCE

Take back control, get more done and notice how easy and enjoyable work feels as you grow more and more confident about making an impact.

After completing this module you will be able to...

- Get organised and prepared
- Prioritise and delegate effectively
- Adopt successful leadership habits and make them stick



## LEAD YOUR TEAM

### TRANSFORM YOUR TEAM PERFORMANCE

Achieve great things together with team members who cheerfully co-operate and carry out their jobs on purpose. Attracting and retaining the best people becomes effortless.

After completing this module you will be able to...

- Build a team that relies on each other and works together
- Create a solid success plan that everyone buys into
- Coach your team to success with the mindset of a coaching leader



## LEAD OTHER LEADERS

### TRANSFORM YOUR BUSINESS PERFORMANCE

Meet your strategic objectives and earn the respect of others in your organisation and in your industry. Notice how much more engaged and inspired the people around you are.

After completing this module you will be able to...

- Collaborate on common goals
- Win the trust of those around you
- Develop an executive mindset

# HOW IT WORKS

Become a confident, more effective leader in six months

## PAIN



Low Confidence



Low Productivity



Low Engagement

## PRIZE



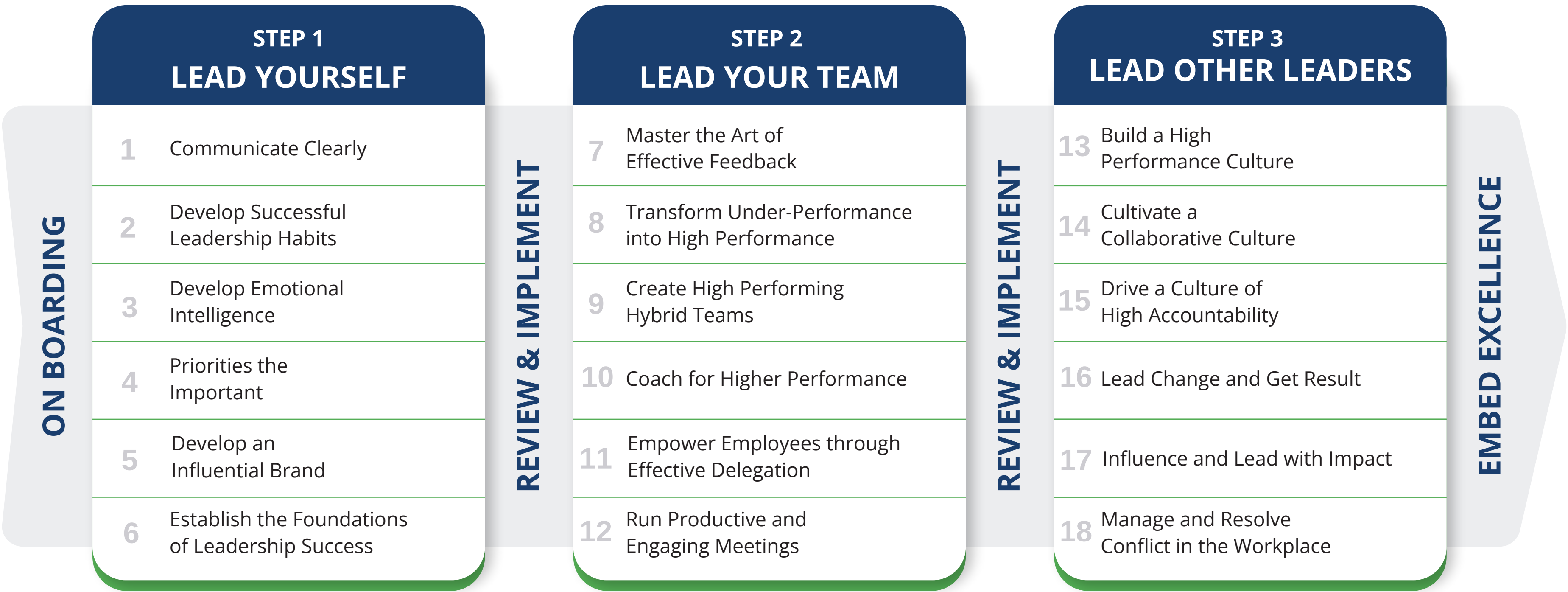
Confident Leader



High Performing Team



Inspired Organisation



### Program Inclusions

- 18 (90min) live weekly masterclasses for each topic
- Session recordings
- All tools/leadership frameworks
- Full copies of all materials and masterclass slide decks

Total transformation time: 26 weeks (six months)  
"You can't grow others without first growing yourself"



# MEET YOUR COACH



For over 30 years, I have worked with over 700 corporate level leaders worldwide, typically running teams of up to 200 staff. I consistently found that most didn't have time to do an MBA.

I found so many leaders excelled technically but lacked the tools and skills to effectively lead a team. Not because they didn't want to, but because no one had provided them with the training to effectively lead, and people and teams can be complex.

Predictably, what I found happened was that the leaders lacked confidence or imposter syndrome, and they had team members who were disengaged or unproductive.

We have developed an intense 6-month leadership development program that includes 3 proven steps to developing leaders rapidly, that gives you the platform and leverage to make an impact across the entire business.

- ESSENTIALS PACKAGE:** Our 6 month signature program for all leaders
- PLATINUM PACKAGE:** A 12 month program for leaders who want to develop their skills faster with personal coaching and go deeper by learning from other industry leaders in our quarterly masterminds



**LEADERSHIP EXPERT KYLIE DENTON**  
OWNER AND DIRECTOR OF PERFORMANCE ADVISORY GROUP

# MEET SOME OF OUR CLIENTS





# Book a 15 minute confidential discovery consultation with leadership expert Kylie Denton to select the leadership development package right for you

**CLICK HERE TO BOOK A CALL**

[performanceadvisorygroup.com.au/invitation](https://performanceadvisorygroup.com.au/invitation)



You will be stunned at how much value you will gain from a 15 minute consultation with Leadership Expert Kylie Denton

**“ If you’re a team manager with up to 200 staff, you might just be a few strategies, tactics and best practices away from becoming a confident, more effective leader.... ”**

On this focused call, we’ll...

- ✓ Discuss your current situation and identify what’s working and what needs attention
- ✓ Create some possibilities for you and your team
- ✓ Identify the best program option: Essential or Platinum
- ✓ Identify the key three challenges that are clearly obstacles to your success
- ✓ Identify the key three big risks if you do nothing

