



Inspiring Leadership

Empowering Leaders to create impact and achieve exceptional results

Speaker Kit

Kylie Denton
Founder and Director,
Performance Advisory Group

www.performanceadvisorygroup.com.au
kylie@performanceadvisorygroup.com.au
0409 129 723



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True leadership isn't just about what you know, it's about learning, growing and empowering others to achieve greatness together to build a stronger future.

- Kylie Denton





About Kylie Denton

Purpose Driven.
Transformational.
Authentic.



For Kylie Denton, leadership goes beyond technical expertise— it's about **empowering leaders** to build confidence and achieve exceptional results. It's about **guiding leaders** to the next level of success by showing them how to create **high-performing teams** and cultivate environments where people **thrive** — unlocking both individual and collective **potential**.

As the world of work continues to evolve, Kylie has witnessed first-hand how leadership expectations have shifted. Skilled professionals often find themselves in leadership roles without the formal training to manage people effectively—what she calls **Accidental Leadership**. With over 20 years of experience coaching and training more than 10,000 leaders globally, Kylie is on a mission to empower leaders with the tools, strategies, and confidence to lead with impact.

Her unique blend of **psychology expertise**, **industry insight**, and **people leadership** training makes her a trusted voice on leadership transformation.



Signature Keynote

Leading with Heart

Empowering People, Building Connection, Driving Performance

In today's rapidly evolving world, leadership is no longer about authority—it's about creating deep, genuine connections. The most effective leaders are those who understand the power of **emotional intelligence**, embrace **diversity**, and foster a culture of **trust, collaboration**, and **psychological safety**. This keynote explores how leaders can lead with authenticity and empathy to inspire their teams, bridge generational gaps, and drive both individual and organisational success.

As leaders, the challenge today is not just about meeting performance targets, but about **creating environments** where people feel valued, understood, and motivated to perform at their best. By harnessing the power of emotional intelligence and connection, leaders can transform **team dynamics**, increase **engagement**, and boost overall **performance**.

Kylie will address how emotional intelligence can be leveraged in a work environment, where the dynamics of connection and trust are continuously evolving. She will guide the audience through the process of overcoming generational differences, creating psychologically safe environments, and developing strategies that **empower teams to thrive**.



Key Takeaways:



The power of emotional intelligence in leadership.

Understand how emotional intelligence can help leaders manage their emotions, connect with others, and drive meaningful performance outcomes.



Building trust across multi-generational teams.

Learn how to navigate and leverage the diverse perspectives and work styles of different generations to build stronger, more cohesive teams.



How to lead with authenticity in the workplace.

Discover how to establish real connections with your team members, whether they're in the office or working remotely.

Whether you're a new manager or a seasoned leader, this keynote will equip you with the tools to lead with heart, foster collaboration, and inspire your team to reach new heights.

Prepare to leave with actionable strategies that will create lasting change in how you lead and connect with those around you.



Leadership Topics

In addition to our signature keynote, we offer a wide range of bespoke leadership topics all designed to nurture confident, effective, and impact-driven leaders:

- Establish the Foundations of Leadership Success
- Transform Under Performance into Higher Performance
- Empower Employees Through Effective Delegation
- Developing High Performing Hybrid Teams
- Manage and Resolve Conflict in the Workplace
- Run Productive, Engaging and Interactive Meetings
- Master the Art of Effective Feedback
- Develop Successful Leadership Habits
- Prioritisation Strategies for Leadership
- Mastering Communication
- Crafting an Influential Brand
- Developing Emotional Intelligence
- Lead Change and Get Results
- Inspiring Collective Resilience
- Build a Culture of High Performance
- Promote a Culture of Accountability
- Nurture a Collaborative Culture
- Coach for Higher Performance
- Mastering Calendar Management for Effectiveness
- Optimising your day: Time and Energy Management Strategies
- Mastering your Operating Rhythm
- Influence and Lead with Impact
- Leading with Kindness
- Mental Health and Well Being for Teams and Leaders
- Leading a Multi Generational Team – A Guide for Today's Leaders
- Unlock the Power of AI for Leadership Excellence
- Mastering Influence Beyond Boundaries: Up, Down and Across

We are always attuning to the moment and regularly absorbing the latest research across people, place, and planet, including **Gallup's** global insights into leadership and workplace engagement. If there's a specific challenge or focus area not covered in our current topics, let us know—we can tailor content to meet your needs and are continuously expanding our offerings to stay ahead of the curve.

Outcomes

Participants will walk away with:

- The confidence to lead with impact and drive meaningful change
- A strategic mindset to navigate complexity and make high-impact decisions
- The ability to build trust, accountability, and high-performing teams
- Emotional intelligence to strengthen relationships and inspire action
- Practical skills to influence, communicate, and lead with authority
- A leadership presence that commands respect and fosters collaboration
- The tools to cultivate resilience, wellbeing, and sustainable success
- A results-driven approach to coaching, feedback, and performance conversations
- The agility to lead through change and create a culture of continuous growth

*Great leaders don't just manage—they **inspire, elevate, and create lasting impact**. Audiences will leave Kylie's purposeful and passionate orbit equipped with the mindset, skills, and strategies to lead with confidence, drive meaningful change, and shape the future of their teams and businesses.*



Flexible Delivery Options

Our leadership content can be delivered in a variety of ways to best suit your organisation's needs:

- Keynotes at Conferences & Industry Events
- Deep Dive Half-Day Workshops
- In-House Licensed Programs (delivered with you, or for you)
- Webinars (Live or On-Demand)
- Professional Development (PD) Days
- Strategic Workshops – Team or Company Level
- Peer Groups & Networking Sessions

Our insights are deliberately designed to be facilitated in a way that best meets you in your moment - whether it's leading a national conference, supporting emerging leaders in intensive workshops or helping senior leaders navigate the complexities of today's workforce in a virtual webinar, we've got the agility to have you covered.



Who We Inspire

At **Performance Advisory Group**, we inspire leaders across a wide range of industries to unlock their full potential. From emerging managers to executive teams, we help leaders cultivate emotional intelligence, build high-performing cultures, and lead with authenticity.

Kylie's unique approach empowers leaders to navigate change, create inclusive workplaces, and drive meaningful outcomes—transforming not only their businesses but also the lives of those they lead.

Kindred Spirits We've Worked With:

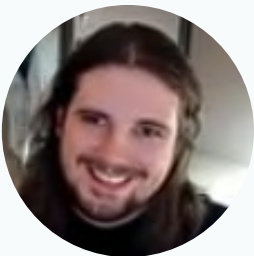


Real Leaders, Real Impact:



"We saw a big jump up in each of our team members. I'm talking 20-30% improvement in productivity over the last couple of months."

Rod Sherrington, Owner, Trinity Advisory



"It was just such a powerful way to shape my leadership with small impacts that we can have day in, day out."

Evan Henson, Team Manager, Oregon Department of Human Services



"The pearls of wisdom I gained were not only insightful but also incredibly easy to implement."

Vanessa Kates, Executive Director, Australian Science Innovations



"One of the most rewarding learning experiences I have had in my lifetime."

Chris Chachia, CEO, CCA Financial Partners Pty Ltd



"Kylie is an absolute expert in providing career, business and life changing training."

David McKinnis, Managing Director, Profit Improvers Australia



Thought Leadership



Kylie is a passionate author and thought leader, contributing to several bestselling books on leadership, sales, client engagement and business excellence. She thrives on collaborating with industry experts to challenge perspectives, spark innovation, and deliver value to leaders and teams worldwide.

Her published works include:

- Empowering Employees Through Effective Delegation
- Fit-For-Purpose Leadership #6
- Fit-For-Purpose Leadership #7
- Sales Genius #2
- Leading From The Heart
- Resilient Women in Life & Business

Available in hardcopy and eBook on Amazon, these books provide actionable insights and strategies for leaders and sales professionals striving for excellence.

If you're looking for fresh perspectives on leadership and sales or opportunities to bring Kylie's expertise to your team or community, get in touch—we'd love to connect.



#1 Best Seller in the USA, UK, Australia and Canada

#1 Hot New Release in the USA, UK, Australia & Canada

#1 Best Seller in Business Decision Making & Management Science





Media Appearances

- **Franchise Radio Show:** Episode 168 - How to Become an Inspired Leader with Kylie Denton
- **The Savvy Dentist:** Episode 417 - Build and Lead a High-Performance Team
- **Spark Coaching Live:** LinkedIn Live Sessions every fortnight with Spark Tank
- **Leadership Lounge:** 2024 Series - LinkedIn Live Sessions every fortnight. Hosted by Kylie Denton & Andrew Priestly
- **The Spotlight Series:** Episode 57 - How leadership teams can embed behavioural change and communicate more effectively with Kylie Denton
- **The Online Prosperity Show:** Leadership Secrets Unveiled - Kylie Denton's Inspiring Leadership Journey
- **Getting Mental Podcast:** Episode 14 - How to Develop Emotional Intelligence To Win In Life & Business
- **The IFA Show Podcast:** 11 Dec 2024 - Navigating the Intergenerational Wealth Transfer
- **Ensombl Advice Australia Podcast:** Episode #481 with James Wrigley - Multi Generational Wealth
- **The Exceptional Sales Leader Podcast:** Episode #752 with Darren Mitchell - The Power of Human Connection in Sales & Leadership
- **My Risk Adviser:** 4 Dec 2024 - Leading Multi-Generational Advice with Understanding & Empathy with Phil Thompson

ensombl: knowledge

Kylie Denton

hosted by James Wrigley



The ifa Show

LISTEN NOW

NAVIGATING THE INTERGENERATIONAL WEALTH TRANSFER

KYLIE DENTON
Owner and Director,
Performance Advisory Group



LEADING FROM THE HEART

NOW Available!

Amazon Worldwide EBK/PB



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The EXCEPTIONAL SALES LEADER Podcast

Episode #752 - The Power of Human Connection In Sales & Leadership with Kylie Denton



Sales Keynotes & Workshops

In addition to our leadership offerings, we also deliver high-impact sales keynotes and workshops designed to help financial services professionals elevate client conversations, build trust, and achieve sustainable sales results.



Kylie's sales thought leadership focusses on human-centred communication, emotional intelligence, and practical strategies to drive business outcomes.



Speak to us if you'd like to find out more about opportunities Kylie can support you and your teams to turn people skills into sales excellence.



Let's start the conversation.

Book Kylie Denton to inspire your teams and transform your business.



Phone

0409 129 723



Email

kylie@performanceadvisorygroup.com.au



Website

performanceadvisorygroup.com.au

